

Raren W. Phillips
PRINCIPAL

Company Overview

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IMPORTANT: Please download this form and save to your hard drive <u>before</u> answering the questions, otherwise the answers will not be saved. The information you provide on this form will help us better develop appropriate messaging for your company. Please be brief, but provide detail whenever you think it would be helpful. Please return the completed form to Karen Phillips at the email listed above.

NAME:	DATE:
OBJECTIVE(S)	
What are the short-term goals for your company?	
Where to do you see your company in 10 years?	
TARGET	
Who is your audience? Describe their demographics, if possible.	
COMPETITION	
Who is your competition? What makes your company different?	
SUCCESS CRITERIA	
Define how you will judge a successful project?	
ADDITIONAL COMMENTS	
Fool from the plane and additional parameters and their large value and	

Feel free to share any additional comments you think are relevant.